

# Complimentary specialist presentations

Pitcher Partners is pleased to offer specialist presentations on taxation, business advisory, superannuation and insolvency, to your firm. Our approach is flexible allowing us to tailor the presentation to meet your needs. The following represent our most sought-after topics:

## **Blowing the lid on Phoenix activity**

Phoenixing, the act of avoiding creditors by transferring business assets to a new company, is a high-profile target of taxation and regulatory authorities. Pitcher Partners is at the coal face, investigating, reporting and prosecuting a number of high-profile cases and shaping discourse with authorities.

A long-time and prolific stain on our economy, the tide could be turning. Learn from our experience in exposing phoenix operations and what to look out for. Our firm can provide a depth of expertise in this area.

## **Investigation tools**

Liquidators and Trustees in bankruptcy have extensive investigation powers. Our experience, combined with the ever-increasing sophistication of forensic analysis, can provide an ability to trace, locate and recover assets and funds even when there appears little, if any, chance of recovery.

*TIP: Investigation tools and Blowing the lid on Phoenix activity make a great presentation combination.*

## **A distressed property industry in focus**

Last year was the most challenging for property since the GFC and the early signs suggest 2019 could follow a similar theme. It's unfamiliar territory for Australia's property industry. Now more than ever, businesses and individuals exposed to this historically resilient sector need to understand the warning signs of financial distress.

Pitcher Partners is a leading advisor to the property sector and has assisted developers, construction companies, and businesses with fortunes tied to property. This presentation takes a constructive approach to identify and address financial distress.

## **When "it" hits the fan – the hidden risks of insolvency**

The Government's innovation agenda reforms aim to make businesses and individuals more entrepreneurial, drive economic growth and reduce the stigma around insolvency and failure. But the promise of economic growth is not without risks. This session aims to highlight some key areas whereby clients, their relatives and advisors can be impacted directly, and indirectly by insolvency. These hidden risks can have long lasting financial impact on businesses, owners, their relatives and advisors.

### **Key takeaways:**

- Impact of insolvency on professionals, business owners and their relatives.
- Risks to advisors when their clients are impacted by insolvency.
- Solutions to address these risks.

## **Personal Property Securities (PPS) Act – Still lurking in the shadows**

After seven years since it went live, the PPSR register is well established. But the incidences of businesses, individuals and advisors failing to protect themselves continue to grow, so why are many still not paying attention? Many businesses and advisors are also not aware of important expiration dates that will have adverse effects on PPSR registrations. Securities protection requires ongoing vigilance as the law continues to evolve.

If you feel a little uneasy about what you and your staff don't know or are in need of an update on key areas of risk, this presentation is for you.

## Asset Protection for Directors and Professionals

All business directors and professionals should have legal and prudent asset protection strategies. Sometimes problems are not of your own doing, you can be in the wrong place at the wrong time. The rules that govern the way that we structure our affairs continue to change.

***This presentation is a must for anyone interested in legally protecting wealth and will cover:***

- Family Trusts
- Superannuation
- The “clawback” rules – family wealth at risk from your liabilities
- Effective business structures
- Family law issues
- Recent cases.

## Insolvency and the changing economy, adapting to the new world

Never before has the field of insolvency come under such scrutiny and seen so much change. This coincides with a seemingly endless stream of economic and political uncertainty occupying the media. Our experienced presenters can help navigate the uncertain terrain to address or even avoid financial distress, now and into the future, by sharing our insights with reference to experience on the following topics:

- **The Safe Harbour regime** is a new game changing law that is now a reality. Subject to satisfying certain criteria, directors now have the option of continuing to trade a company when its solvency is in doubt.
- Ipso Facto amendments which allow agreements to continue despite an insolvency event.
- **Bankruptcy Reform** proposes a number of amendments to reduce the default period of bankruptcy from 3 years to 1, along with other time periods associated with bankruptcy, such as disclosure of bankruptcy when applying for credit and seeking permission for overseas travel.

Learn more about how these powerful changes can reduce or even avoid the value destruction of the more extreme step of appointing an Administrator.

## Other specialist presentations

Pitcher Partners offers a wide range of accounting and business services. If you would like to hear more about these sessions or others not listed, please contact [cpn@pitcher.com.au](mailto:cpn@pitcher.com.au)

## Insolvency

- When a business is insolvent and its consequences
- The Professional Advisors Guide to Corporate Insolvency
- The Professional Advisors Guide to Personal Insolvency
- Business Failure: The Causes and the Signs
- Personal Insolvency Agreements: Settling Personal Liability Claims and Avoiding Bankruptcy
- Preparing a business for sale or raising finance
- Dealing with Unfair Preference Claims
- Preventing Bank Recovery Action

## Other specialised areas:

- Digital Strategy and Cloud Technology
- Corporate finance and advisory
- Valuations
- Talent management

## Tax

- Superannuation
- Estate planning & succession
- International Tax
- GST & residential property withholding regime
- Fringe benefits tax
- Employment tax

Our specialists are experienced partners, directors and managers and the presentations are designed to help you best service your clients. You can expect the presentation to be interactive, informative and have real practical takeaways. As a guide, all presentations typically run for 50min with 10min of Q&A. **Our team value the opportunity to share their experience and expertise and look forward to meeting with you soon.**

**To obtain further information on the presentation topics please contact:**



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